

Deal to trade automation that speeds booking and reduces errors

Move from manual re-entry to booking-ready tickets in minutes.

- Terms from chat, email & calls

- Master-data validation

- Trader confirms before booking

Trade booking should capture what was agreed, not depend on manual re-keying.

Cogito Deal to Trade closes the gap between negotiated deal terms and the structured ETRM trade ticket by extracting and validating key economics automatically.

It reads terms from broker chat, email or call notes, pulls product, price, volume, dates and counterparty, validates them against master data and conventions, and generates a ready-to-book ticket.

When booking is fast and accurate, you reduce breaks, lower risk and keep traders focused on higher-value decisions.

The problem we solve

When deals are agreed over chat, email or calls, someone still has to translate those terms into a structured ETRM ticket.

That re-keying step is slow, scales poorly with volume, and a single typo can create downstream booking breaks and costly rework.

Without an automated bridge from negotiation to ticket creation, teams face delays, avoidable errors and friction over what was actually agreed.

TODAY · AS-IS

Manual re-keying

- Terms agreed over chat, email or calls
- Re-typed into the ETRM ticket by hand
- One typo creates downstream breaks



WITH COGITO AI

Booking-ready tickets

- Deal economics extracted automatically
- Validated against master data and conventions
- Trader confirms before booking

Connects to what you already run

No rip-and-replace: your ETRM and deal channels stay in place



Your system of record reflects exactly what was agreed

Cogito Deal to Trade is built for commodity trading workflows where speed and accuracy are non-negotiable. It reads negotiated terms as they arrive, extracts the economic details, and validates them against master data and standard deal conventions.

It then produces a booking-ready trade ticket for final trader or deal desk confirmation, so the system of record reflects exactly what was agreed, without manual re-entry.

Each ticket is traceable end to end, from the original deal terms to the booked trade, giving you a consistent, auditable trail.

Deal to Trade

TRADER REVIEW

Source · Broker chat · 14:02

"Done: you sell 25kt API2 Jan-27 at 112.50, CIF ARA, cpty CP-0219"

EXTRACTED & VALIDATED

PRODUCT

Coal · API2 CIF ARA

PRICE

USD 112.50/t

VOLUME

25,000 t

DELIVERY

Jan-27

COUNTERPARTY

CP-0219 ✓ master data

DIRECTION

Sell

 14:02:51 · Ticket DT-1187 generated · Awaiting trader confirmation

Illustrative ticket. Data shown is fictitious.

Key benefits you gain

Hours → <5 min

Deal-to-booking time per trade, from hours to under 5 minutes

No re-keying

Terms flow from chat, email or call notes straight into a booking-ready ticket

End to end

Consistent, auditable trail from deal to system-of-record trade



Sharply fewer keying errors that cause post-trade breaks



Faster booking reduces market and execution risk from delayed capture



Less friction between deal desk and traders over what was agreed

How we work

Structured, fast to deploy, and tailored to your deal capture process

01

Assessment & onboarding

We align on products, templates and deal capture channels.

02

Term extraction

We extract product, price, volume, dates and counterparty.

03

Validation

We validate terms against master data and deal conventions.

04

Ticket generation

We generate a ready-to-book ETRM trade ticket automatically.

05

Review & audit trail

Traders confirm before booking, with end-to-end traceability.

Ready to book trades faster and eliminate re-keying errors?

Book a demo, tailored to what you trade, and see how Cogito Deal to Trade can accelerate your trade capture.

[Book a demo → cogitoai.tech](https://cogitoai.tech)



SCAN TO CONNECT